

UDAY KIRAN AJGAL

CONTACT

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 udayajgal
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PERSONAL INFORMATION

Nationality: Indian

D.O.B: 26/12/1993

Gender: Male

IT SKILLS

MS Office Suite (Word, Excel, PowerPoint, Outlook)

SAP MM

AutoCAD 2D/ 3D

ERP Tools

CORE COMPETENCIES

End-to-End Supply

Negotiation

Global Market Research

Supply Chain Operations

Procurement /Purchasing

Project & Change Management

Client & Vendor Management

Documentation

Operations Management

Quality & Process Optimization

Relationship Building

Collaboration

Team Leadership & Training

Time Management

Adaptability

Communication Skills

PROFILE SUMMARY

Resourceful supply chain, procurement/purchasing and logistics enthusiast, offering appreciable end-to-end supply chain and international purchasing knowledge that directly results in efficiency improvements and cost savings. Passionate about learning and managing all aspect of Supply Chain from inception of customer order and internal demand, through final product distribution, with overall responsibility of Procurement, Logistics, Inventory Management, Operations and Production Control. Possesses first rate communication, time management, and customer relationship skills. I would like mention that I have completed my Graduation and available to join immediately.

EXPERTISE AND QUALIFICATIONS

- Facilitates major projects, programs, and initiatives from planning through tactical execution with advanced supply chain methodologies and processes knowledge
- Consistently and accurately produce reports; meeting stringent state and global guidelines
- Possesses excellent communication, relationship building, problem solving and analytical skills

PROFESSIONAL EXPERIENCE

BD ELECTRONICS - Malta

International Purchasing Assistant (Intern)

Aug. 2018 – Dec. 2018

- Negotiated prices and payment terms; procured and purchased electronic components
- Prepared purchase and shipping documents, coordinated with logistics and followed up on deliveries
- Kept abreast with market trends /in-demand items and communicated with the global vendors
- Trained **6** new field interns and actively participated in strategic meetings
- Built business relationships with the sales department and interfaced vendor reps externally

AMAZON DEVELOPMENT CENTER - Hyderabad, India

Customer Service Associate

Apr. 2015 – Jun. 2016

- Conversed with **over 300** customers weekly to resolve critical issues, including pre /post-order problems, payments, shipments status, returns management, refunds and replacements
 - Supported reverse logistics flow, shipment tracking /traceability, warranties and product claims
 - Increased work quality and productivity on floor by **15%**, and supported team of new joiners Worked cross functionally in a team of **8**, and improved customer awareness by **25%**.via diverse Amazon processes education
 - Devised strategic recommendations and Kaizen ideas for process optimization as a SME
- Key Achievements:**
- Conferred with the **ROSEBERG Award** for contribution /performance in **2** pilot projects
 - Named as a **gold performer** for consecutive **6** months for consistently achieving targets and good metrics

EDUCATION

Int'l Masters. Supply Chain & Purchasing Management (CIPS) |Feb. 2019|

MIP Politecnico di Milano Business School, Milan, Italy

M.Sc. Supply Chain & Purchasing Management |Feb. 2019|

Audencia Business School, Nantes, France

B.Tech Mechanical Engineering |Apr. 2015|

Malla Reddy Engineering College (JNTU-H)

LANGUAGE PROFICIENCIES

Telugu (Mother Tongue); **Hindi & English** (Fluent); **French** (Intermediate); **Italian** (Elementary)

EXTRA CURRICULAR ACTIVITIES

- Volunteer** |NSS (National Service Scheme) |**2011-2015**|
- Player & Captain** | Malla Reddy Engineering College Cricket Team |**2011 – 2015**|
- Organizer** |Blood Donation Camp, Malla Reddy Engineering College (NSS) |**2012**|
- Captain** |Street Cause Cricket League |**2012**|
- Winner** |JNTU Inter Collegiate zone 'A' Cricket Tournament |**2011 – 2012**|

REFERENCES

Available Upon Request

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